Career Planning

upturn Counselling

Report Prepared for

Preface

Preface

Dear Candidate,

We on behalf of UPTURN Counselling Center congratulate you to avail career assessment services. We understand you and your career related worries. Comprehensive Assessment caters to your unique needs and requirements by providing complete planning. Thereby, getting more out of life and ensuring a better tomorrow. Our researchers are committed towards providing a career planning solution which is in line with UPTURN Counselling Center.com VISION of offering best education and career planning services to those who needs it most and play an active role in each individual's life cycle.

Our Customized planning provides a direction and meaning to your education & career related decisions. You will achieve all your future endeavors through scientifically proven approach and planning of your resources. We gather your relevant information such as career goals, Interest level, feasibility, examine your current status and identify a strategy that shows how you can meet your goals.

In our journey towards successful achievement of your goals, we shall need constant support and feedback.

Thanking you,

Regards,

Career Planning Team.

Preface 2

Preface 2

**(Founder - Upturn Counselling, Lead Career Counsellor n Life Coach.)**

- A postgraduate in Eng with B.ed n D.E.H.M.
- Certified Career Counsellor
- Experienced Life Coach/Relationship Coach
- Public Speaking Trainer
- Motivational Speaker
- Parenting coach
- A topper throughout

Profiling

Your Profiling

Personal profiling is the first step in career planning. The purpose of profiling is to understand your current career planning stage. It will help decide your career objective and roadmap. The ultimate aim of the planning is to take you from the current stage of career planning to the optimized stage of career planning. Personal profiling includes information about your current stage, the risk involved and action plan for your career development.

Current Stage of Planning

Ignorant	Confused	Diffused	Methodical	Optimized
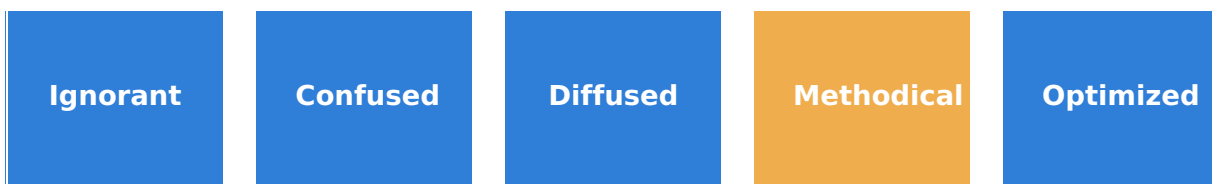
Methodical

Metholodical: You are at the methodological stage in career planning. We understand that you are having enough resources and information about career planning. You have better idea of your career options and career path. But you are in need of concrete plan to achieve the goal. Mostly career decisions are planned.

Risk Involved: Wastage of time, unnecessary stress.

Action Plan : Prepare realistic execution Plan > Timely reviews of action Plan > Believe in yourself

Result of the Career Personality

Personality Assessment will help you understand yourself as a person. It will help you expand your career options in alignment with your personality. Self-understanding and awareness can lead you to more appropriate and rewarding career choices. The Personality Type Model identifies four dimensions of personality. Each dimension will give you a clear description of your personality. The combination of your most dominant preferences is used to create your individual personality type. Four dimensions of your personality are mentioned in this chart. The graph below provides information about the personality type you belong to, based on the scoring of your responses. Each of the four preferences are based on your answers and are indicated by a bar chart.

MBTI CODE: Introvert:Sensing:Thinking:Judging

Introvert [86%]		**Extrovert [14%]**
Sensing [57%]		**Intuition [43%]**
Thinking [57%]		**Feeling [43%]**
Judging [86%]		**Perceiving [14%]**

Analysis of Career Personality

Your Career Personality Analysis

Judging

✔ You prefer a planned or orderly way of life.

✔ You like to have things well organized.

✔ Your productivity increases when working with structure.

✔ You are self-disciplined and decisive.

✔ You like to have things decided and planned before doing any task.

HIGH

Introvert

✔ You are quiet, reserved and like to spend your time alone.

✔ Your primary mode of living is focused internally.

✔ You are Passionate but not usually aggressive.

✔ You are a good listener.

HIGH

Sensing

✔ You think more about present and learn from Past.

✔ You tend to pay attention to physical reality, what you see, hear, touch and smell.

✔ You notice facts and remember details that are important to you.

✔ You like to see the practical use of things and learn best from practical.

✔ You solve problems by working through facts until you understand the problem.

HIGH

Analysis of Career Personality
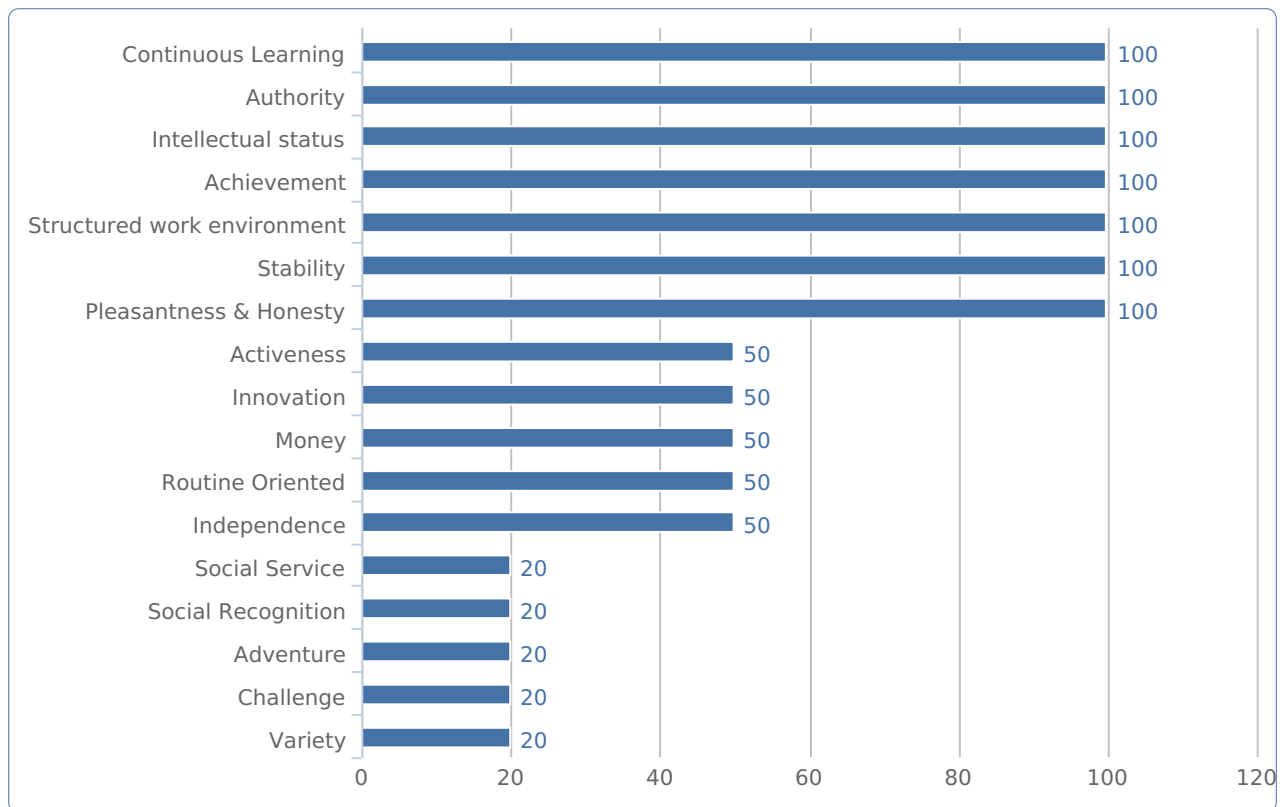
Your Career Personality Analysis

Thinking

✔ You seem to make decisions based on logic rather than the circumstances

✔ You believe telling the truth is more important than being tactful.

✔ You seem to look for logical explanations or solutions to most everything.

HIGH

✔ You can often be seen as too task-oriented, uncaring, or indifferent.

✔ You are ruled by your head instead of your heart.

Result of the Career Values

Your Career Values Types

Values are the things that are most important to us in our lives and careers. Our values are formed in a variety of ways through our life experiences, our feelings and our families. In the context of Career Planning, values generally refer to the things we value in a career. Being aware of what we value in our lives is important because a career choice that is in-line with our core beliefs and values is more likely to be a lasting and positive choice

Value	Score
Continuous Learning	100
Authority	100
Intellectual status	100
Achievement	100
Structured work environment	100
Stability	100
Pleasantness & Honesty	100
Activeness	50
Innovation	50
Money	50
Routine Oriented	50
Independence	50
Social Service	20
Social Recognition	20
Adventure	20
Challenge	20
Variety	20

Analysis of Career Values

Your Career Values Analysis

Continuous Learning

✔ You like to have consistent professional growth in your field of work.

✔ You like to work in an environment where there is need to update your knowledge and skills at regular intervals

✔ You like it when your work achievements are evaluated at regular intervals

HIGH

Authority

✔ You enjoy taking decisions your own.

✔ You enjoy leadership

✔ You dislike following others

HIGH

Intellectual status

✔ You like to be an expert in your field of work.

✔ You like to be known for your specialization and expertise.

✔ You like be given the status of an intellect in your field of specialization.

HIGH

Analysis of Career Values

Your Career Values Analysis

Achievement

✓ Work should give you sense of achievement.

✓ Your are motivated by achievement in work.

✓ You are self motivated.

HIGH

Structured work environment

✓ You enjoy working in a structured work environment.

✓ You like following directions and guidelines.

✓ You enjoy work routine.

✓ You dislike variety and frequent changes in work.

HIGH

Stability

✓ You like to work in a structure which has job security

✓ You prefer to work in an environment which has stable employment

HIGH

Analysis of Career Values

Your Career Values Analysis

Pleasantness & Honesty

✓ You enjoy a pleasant work environment and honesty as a part of your work.

✓ You enjoy creativity, liveliness.

✓ You dislike work pressure, timelines, and targets.

HIGH

Result of the Career Interest

Your Career Interest Types

The Career Interest Assessment will help you understand which careers might be the best fit for you. It is meant to help you find careers that you might enjoy. Understanding your Top career interest will help you identify a career focus and begin your career planning and career exploration process.

The Career Interest Assessment (CIA) measures six broad interest patterns that can be used to describe your career interest. Most people's interests are reflected by two or three themes, combined to form a cluster of interests. This career interest is directly linked to your occupational interest.
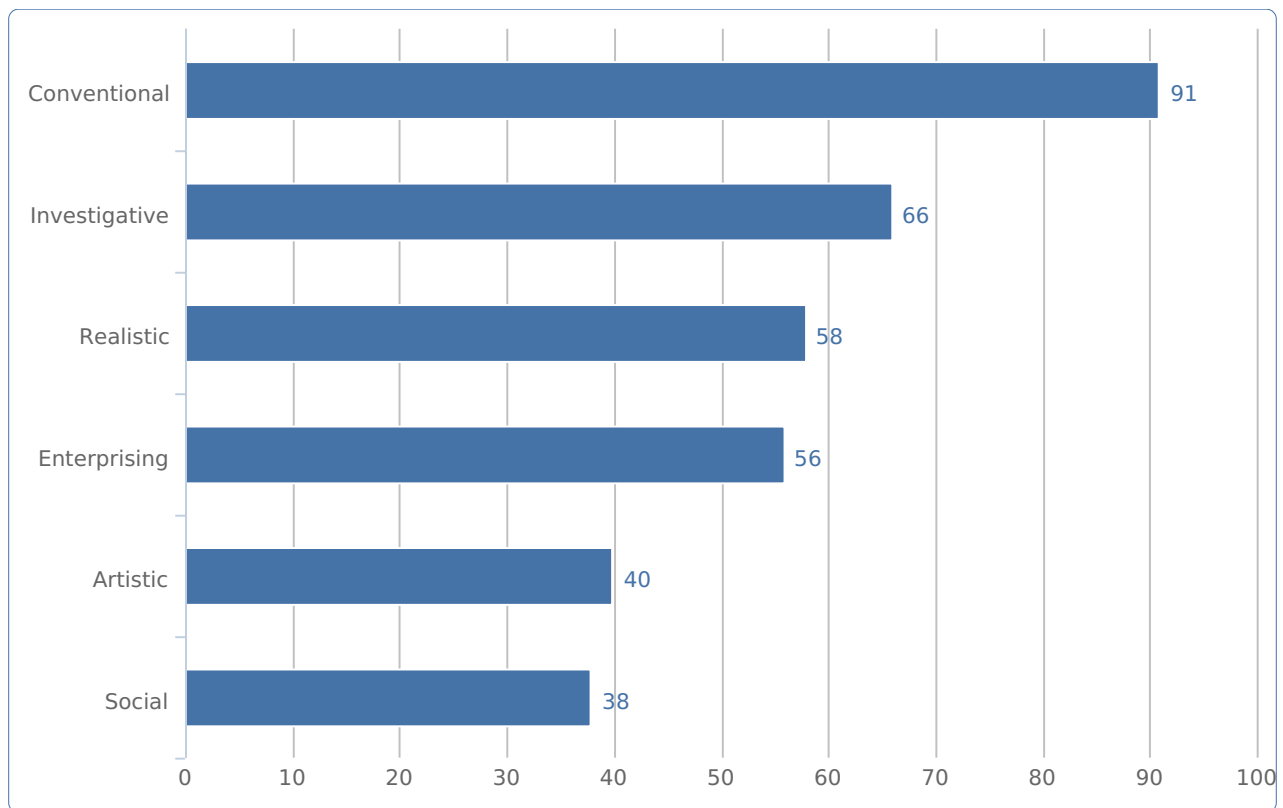
Analysis of Career Interest

Your Career Interest Analysis

Conventional

✔ You are efficient, careful, conforming, organized and conscientious.

✔ You are skilled in maintaining and manipulating data, organizing schedules

✔ You are persistent and reliable in carrying out tasks

✔ You enjoy working with data, Details and creating reports

✔ You prefer working in structured environment.

HIGH

Investigative

✔ You are analytical, intellectual and observant and enjoy research.

✔ You enjoy using logic and solving complex problems.

✔ You are interested in occupations that requires observation, learning and investigation.

✔ You are introspective and focused on creative problem solving.

HIGH

Realistic

✔ You are active and stable and enjoy hands-on or manual activities.

✔ You prefer to work with things rather than ideas and people.

✔ You tend to communicate in a frank, direct manner and value material things.

✔ You may be uncomfortable or less adept with human relations.

MID

Result of the Learning Style

Your Learning Style Types
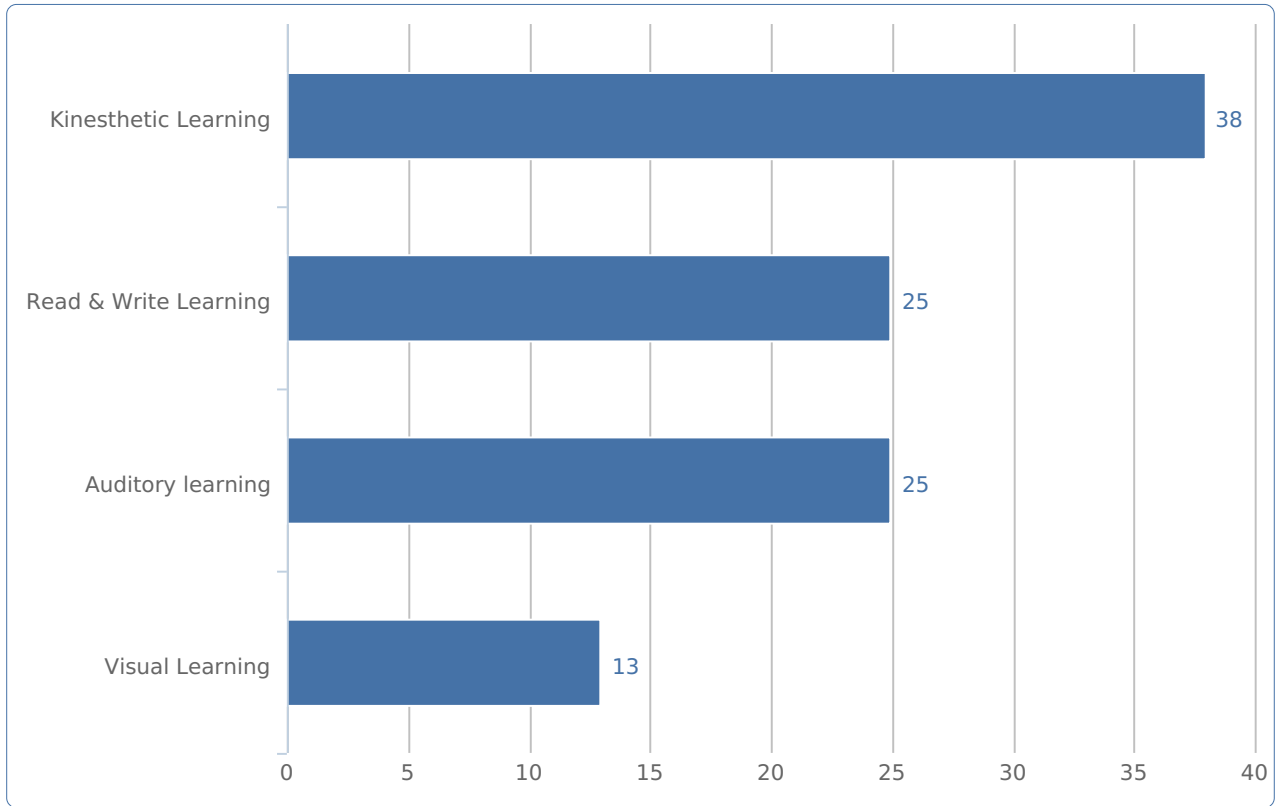
Analysis of Learning Style

Your Learning Style Analysis

Kinesthetic Learners

- Kinesthetic (or tactile) learners learn best by touching and doing.
- Hands-on experience is important to kinesthetic learners.
- It includes demonstrations, simulations, videos and movies of *"real"* things, as well as case studies, practice and applications.
- Sometimes, It can be difficult for the individuals with this learning preference to sit still for long periods.

Learning Improvement Strategies

- Skim through reading material first to understand the theme or main idea
- Move around as you read aloud or study; walk and read; work in a standing position
- Record notes and listen to them while exercising
- Take frequent study breaks
- Listen to music while studying
- Sit in the front of the classroom
- Stay actively engaged in class: take notes, write key points, draw charts
- Create hands-on learning when possible:
- Use models, extra lab time, visit museums or places that connect to course material
- Create cards for processes:
- Color code like information
- Limit information: use key words, symbols o Arrange in order; shuffle and repeat
- Type over notes from text and class
- Create spreadsheets, tables, charts to organize material

Skills and Abilities

Your Skills and Abilities

The skills & abilities scorings will help us to explore and identify different ways to reshape your career direction. This simple graph shows how you have scored on each of these skills and abilities. The graph on the top will show the average score of your overall skills and abilities.

Poor 0-20%	Fair 21-40%	Average 41-60%	Good 61-80%	Excellent 81-100%

Numerical Ability

✔ Your Numerical Skills are Good.

✔ Numeracy involves an understanding of numerical data and Numbers.

✔ Having competence and being confident in working with numbers is a skill that can be used to your advantage in a wide range of employment options.

Good - 63%

Logical Ability

✔ Your Logical Skills are Average.

✔ Logical thinking is very important for analytical profiles.

✔ Being able to understand and analyze data in different formats is considered an essential skill in many organizations.

Average - 60%

Verbal Ability

✔ Your communication skills are Average.

✔ You have to work very hard on your communication skills.

✔ Good verbal and written communication means you can get your message across with less chance of misunderstanding

Average - 50%

Skills and Abilities

Your Skills and Abilities

Clerical and Organizing Skills

✔ Your organizing & planning skills are average.

✔ It includes general organizing, planning, time management, scheduling, coordinating resources and meeting deadlines.

Average - 60%

Spatial & Visualization Ability

✔ Your Visualization skills are good.

✔ This skillset allow you to explore, analyze, and create visual solutions.

✔ It is most essential in expressing thoughts and communicating.

Good - 80%

Leadership & Decision making skills

✔ Your leadership & Decision making skills are good.

✔ These skills allow you to take decisions quickly, adapt to changing business conditions and respond to opportunities in a timely manner.

✔ This will be helpful for improving productivity and decreasing staff turnover.

Good - 80%

Skills and Abilities

Your Skills and Abilities

Social & Co-operation Skills

✓ Your social and cooperation skills are good.

✓ This skillset is required for actively looking for ways to help people.

✓ This skillset is very useful in the service industry and in social causes.

Good - 80%

Memorizing

✓ Your memorizing skills are excellent.

✓ This skill set is required to remember and then recall the information when needed.

✓ This information includes such as facts figures and procedures

Excellent - 100%

Career Clusters

Your Career Clusters

Career Clusters are groups of similar occupations and industries that require similar skills. It provides a career road map for perusing further education and career. It builds a bridge between Education and Career Planning. Career Cluster helps you narrow down your occupation choices based on your assessment responses. Results show which career clusters would be best to explore. A simple graph report shows how you have scored in each of the career clusters.

Career Cluster	Score
Finance & Accounts	63.21
Information Technology	62.57
Legal Services	61.23
Government Services	60.93
Transportation	59.7
Business Management	55.4
Public Safety and Security	48.55
Hospitality and tourism	48.16
Education and Training	44.65
Human Service	40.41
Arts & Language Arts	37.01
Marketing & Communication	34.74
Sports & Physical Activities	26.43
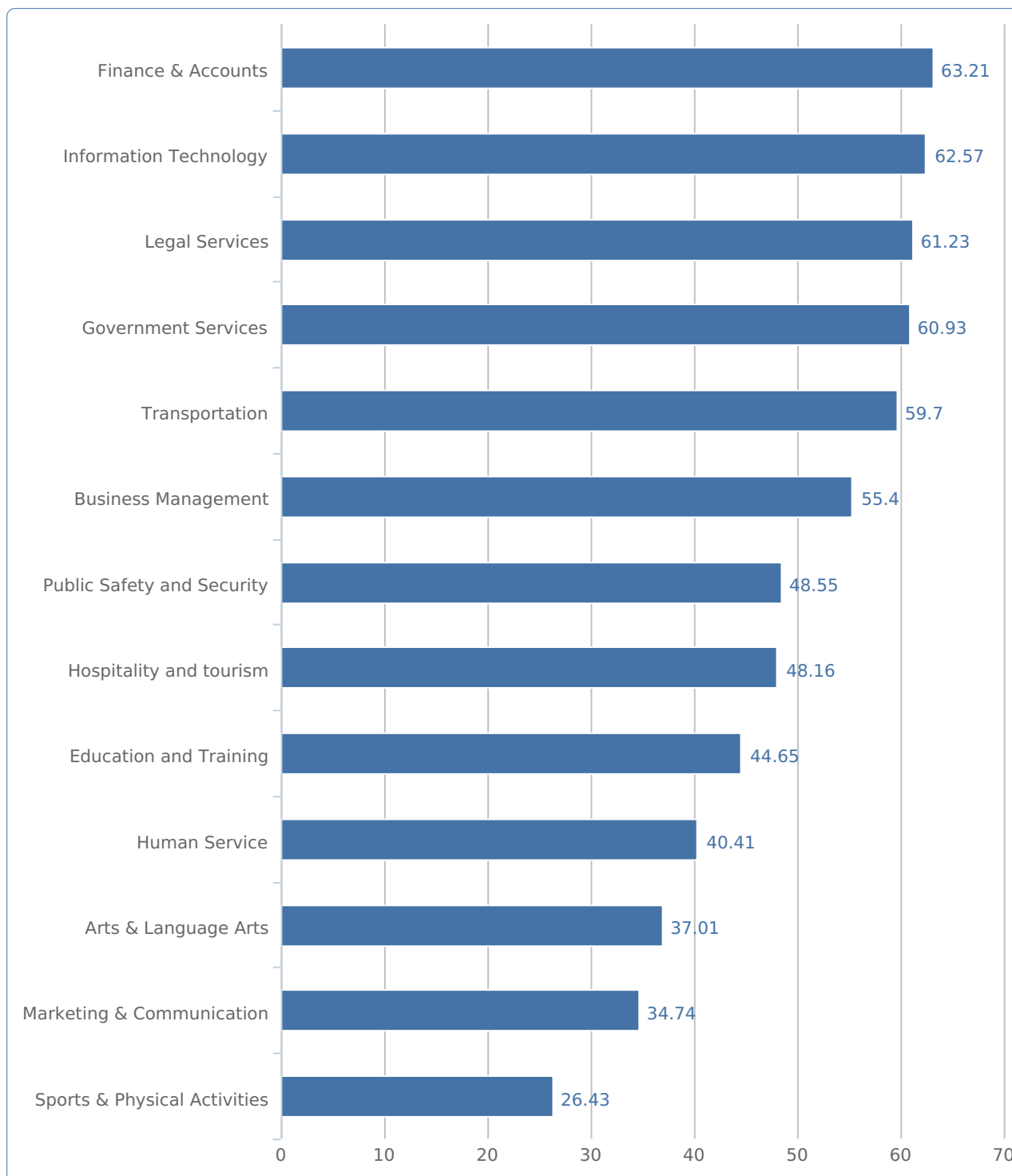
Top Career Clusters

Your Top 5 Career Clusters

Finance & Accounts

- ✔ Finance and Accounts professionals keep track of money.
- ✔ You might work in financial planning, banking, or insurance.
- ✔ you could maintain financial records or give advice to business executives on how to operate their business.

Information Technology

- ✔ Information technology professionals work with Computer hardware, software or network systems.
- ✔ You might design new computer equipment or work on a new computer game.
- ✔ Some professionals provide support and manage software or hardware.
- ✔ You might Write, update, and maintain computer programs or software packages

Legal Services

- ✔ Legal services professionals work on Planning, managing, and providing legal support.
- ✔ It includes Interpret laws, rulings and regulations for individuals and businesses.
- ✔ It includes investigation of cases and represent clients in court or before government agencies.
- ✔ Present evidence to defend clients or prosecute defendants in criminal or civil litigation.

Top Career Clusters

Your Top 5 Career Clusters

Government Services
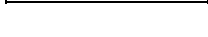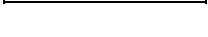
- ✔ Government and public administration workers help pass and enforce the law.
- ✔ You could work in national, state, or local government.
- ✔ You will find almost every type of occupation within the government, including some jobs that are only found within government.
- ✔ You might inspect new or remodeled buildings for safety, help people file the paperwork for license, or create proposals for urban development.

Transportation

- ✔ Professionals will be involved in Planning, management, and movement of people, materials, and goods.
- ✔ you might work behind the scenes to make sure the products and people get to the right place on time.
- ✔ You might repair or maintain the vehicles, trains, planes, and ships that move people and products.
- ✔ You might be providing technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility maintenance.
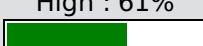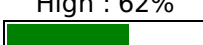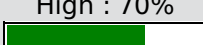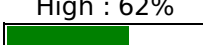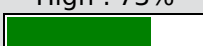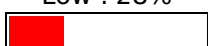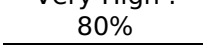
Career Path

Your Career Paths

Career Cluster 1: Finance & Accounts

#	Interest Cluster	Career Interest	Skill and Abilities	Comment
1	**Accounting/ Auditors** Accountant, Auditor, Financial Analyst, Bookkeeping Clerks,	High : 75%	High : 61%	Good Choice
2	**Insurance Services** Actuaries, Insurance Claims Clerks, Underwriters,	High : 75%	Average : 58%	Good Choice
3	**Business Financial Management** Financial Analyst, Fraud Examiners Analysis, Risk Analyst,	High : 73%	High : 61%	Good Choice
4	**Company Secretary** Company Secratory, Compliance manager	High : 72%	High : 63%	Good Choice
5	**Banking and Related Services** Banking Manager, Financial Manager, Tellers,	High : 64%	Average : 58%	Good Choice
6	**Economist** Economist, Foreign trade	High : 63%	High : 70%	Good Choice
7	**Financial & Investment Planning** Investment Banker, Financial Planner, Advisor,	Low : 39%	High : 62%	Avoid

Career Path

Your Career Paths

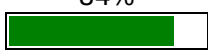| Career Cluster 2: Information Technology				
#	Interest Cluster	Career Interest	Skill and Abilities	Comment
1	**Programming and Software Development** Software Programmer, Team Leader , Product Manager,	Very High : 79%	High : 62%	Top Choice
2	**Information Support and Services** Software Testing Engineer, Database Management,	High : 74%	High : 61%	Good Choice
3	**Hardware, Network Systems** Hardware Engineer, Network Engineer, Network Designer,	High : 67%	High : 62%	Good Choice
4	**BPO** Call center, Technical Support, Customer Service,	High : 64%	Average : 57%	Good Choice
5	**Project Administration** Project Managers, Project lead	High : 64%	High : 61%	Good Choice
6	**Interactive Media** Web Developers, Web Designers, Animation,	Average : 51%	High : 70%	Optional
7	**Business Analyst** Business Analyst, Business Intelligence, Operational Analysts,	Average : 48%	High : 62%	Optional
8	**Videogame designer** Videogame designer, Coder,	Average : 45%	High : 73%	Optional
9	**Website design** Website Designer, Graphical Designer	Low : 28%	Very High : 80%	Avoid
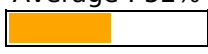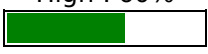
Career Path

Your Career Paths

Career Cluster 3: Legal Services				
#	Interest Cluster	Career Interest	Skill and Abilities	Comment
1	**Company Legal compliance** Company Secratory, Compliance manager	High : 72%	High : 63%	Good Choice
2	**Forensic Science** Forensic Scientist	High : 65%	High : 70%	Good Choice
3	**Investigative Services** Detectives, Crime Investigation Officer,	High : 61%	Average : 55%	Good Choice
4	**Legal Services** Advocate, Law clerks, Legal Adviser, Judge, Company Secretary,	Low : 35%	Average : 57%	Avoid
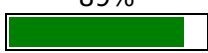
Career Path

Your Career Paths

Career Cluster 4: Government Services				
#	Interest Cluster	Career Interest	Skill and Abilities	Comment
1	**Government Planning Services** Economist, Statistical Assistant, Urban Planners,	Very High : 84%	High : 60%	Top Choice
2	**Regulations (Compliance)** Financial Examiner, Licensing Officer, Vigilance Officers,	High : 70%	High : 60%	Good Choice
3	**Public Management and Administration** Administrative Officer(IAS), Municipal Clerk,	Average : 52%	High : 60%	Optional

Career Path

Your Career Paths

	Career Cluster 5: Transportation			
#	**Interest Cluster**	**Career Interest**	**Skill and Abilities**	**Comment**
1	**Logistics, warehousing and distribution** Logistics Manager, Supply Chain Manager,	Very High : 89%	High : 60%	Top Choice
2	**Transportation Management and regulations** Airport Field Operations, Airport traffic controller, Navigator	High : 63%	High : 60%	Good Choice
3	**Automotive Design** Automobile designer	Average : 50%	High : 70%	Optional

Career Path

Your Career Paths

	Career Cluster: Other Recommendations			
	Interest Cluster	Career Interest	Skill and Abilities	Comment
1	**Administrative and Operations Support** Operations Manager, Administrator, Project head	Very High:78	Average:55	Good Choice
2	**Archaeologist/ Historian** Archaeologist, Historian,geology, anthropology	Very High:77	High:73	Top Choice
3	**Business Data Analytics** Data Analyst, Big data analyst, Data intelligence	Very High:77	High:61	Top Choice
4	**Business Finanial Management** Financial Analyst, Financial Managers,	High:73	High:61	Good Choice
5	**Technical training** Technical trainer	High:61	High:63	Good Choice
6	**Professor** College Professor, Trainer	High:61	High:63	Good Choice
7	**Business Intelligence** Business Consultant, Business Intelligence, Operational Analysts,	High:60	Average:58	Good Choice

Favourite Career Path

Your Favourite Career Path : Business Financial Management

Career Cluster : Finance & Accounts				
	Interest Cluster	Career Interest	Skill and Abilities	Comment
1	**Business Financial Management** Financial Analyst, Fraud Examiners Analysis, Risk Analyst,	High : 73%	High : 61%	Good Choice

Scenarios

1. **Top Choice** - You have highest degree of interest and Skills to pursue this career path. You will definitely excel in the fields mapped to this career path.

2. **Good Choice** - You will fare much better in this career path as your interest and skills & abilities are aligned properly.

3. **Optional** - You have adequate interest level and Skills & Abilities to pursue this career path. However, this can be pursued if you are not pursuing your Top choice or Good Choice.

4. **Explore** - You have adequate skills& abilities to pursue this career path. However, you do not have adequate interest.

5. **Develop** - Skills & Abilities need to be developed to suit this career path. It is better to develop the required Skills & abilities to pursue this career path.

6. **Avoid** - You either have very less Skills & Abilities or very less interest in this career path. In both the cases, it is suggested to avoid this career path.

Work Nature

Work Nature : Business Financial Management

- Analyze market conditions or trends.
- Recommend investments to clients.
- Draw charts and graphs, using computer spreadsheets, to illustrate technical reports.
- Inform investment decisions by analyzing financial information to forecast business, industry, or economic conditions.
- Monitor developments in the fields of industrial technology, business, finance, and economic theory.
- Interpret data on price, yield, stability, future investment-risk trends, economic influences, and other factors affecting investment programs.
- Monitor fundamental economic, industrial, and corporate developments by analyzing information from financial publications and services, investment banking firms, government agencies, trade publications, company sources, or personal interviews.
- Recommend investments and investment timing to companies, investment firm staff, or the public.
- Determine the prices at which securities should be syndicated and offered to the public.
- Prepare plans of action for investment, using financial analyses.
- Evaluate and compare the relative quality of various securities in a given industry.
- Present oral or written reports on general economic trends, individual corporations, and entire industries.
- Contact brokers and purchase investments for companies, according to company policy.
- Collaborate with investment bankers to attract new corporate clients to securities firms.
- Conduct financial analyses related to investments.
- Evaluate financial viability and potential.
- Forecast or analyze financial costs.
- Identify potential financial investments.
- Research and recommend financial products.

Education Road Map

Your Education Road Map : Business Financial Management

The Education road map will give you a clear idea of subjects that you should choose at a different level of your career path. You can choose any one of these courses to succeed in your career.

Stages	Subjects	Education Subjects	Occupations
Middle Education	**10th Subjects**	• Commerce • Accountancy	• Financial Analyst • Fraud Examiners Analysis • Economists • Financial Managers • Bill & Account Collectors • Performance Manager • Financial Executive Assistant • Risk Analyst Treasurer Chief Financial Officer • Foreign Exchange Manager • Credit Manager • Cash Manager
	12th Subjects	• Commerce • Accountancy • Economics • Business Mathematics	
Higher Education /Career Courses	**Courses Graduation**	• BBA - Finance • Bachelor of Finance • BCOM[Finance only] • BCOm[B.COM Accounting and Finance] • BSc Finance • Bachelor of. Finance & Investment Analysis (BFIA) • Bachelor of Applied Finance • Bachelor of Business in Financial Planning • BA in Accounting and Finance • Bachelor of Financial Advising • Chartered Account • Bachelor of Financial Management • Bachelor of Business (Financial Planning)	

Education Road Map Continued

Your Education Road Map Cont. : Business Financial Management

Career Developmet/Career Change	**Courses Post Graduation**	• MBA in Finance • Master of Business Economics & Finance • MCom Financial Management Sciences • Master of Financial Risk management • MA in Mathematics of Finance • MSc Finance and Investment analysis • MSc Banking and Finance • Master of Financial Engineering	• Financial Analyst • Fraud Examiners Analysis • Economists • Financial Managers • Bill & Account Collectors • Performance Manager • Financial Executive Assistant • Risk Analyst Treasurer Chief Financial Officer • Foreign Exchange Manager • Credit Manager • Cash Manager
	Career Advancement	• Chartered Financial Analyst Certification (CFA-American) • NSE Certifiaction Postgraduate Diploma in Finance • Financial Modeling Certificate • Fundamental Financial Analysis • CFPCM Certification • Financial Management Online Course[Cornell University] • Certificate in Financial Planning and Management • Certificate Course in Technical Analysis	

Career Path Analysis

Your Career Path Analysis : Business Financial Management

The Career Path Analysis contains four important parameters to have a better insight into the most suitable career path. These factors are fees for studying the primary courses needed for this career, demand for the skills in this career path, salary offered, level of preparation required on your part to pursue this career.

1. **Fees**   High
2. **Demand**   High
3. **Salary**   High
4. **Level Of Preparation**   Medium

Summary Sheet

Our Career assessment is based on the crux of Correlation theory and various psychometric and statistical models.

Career Personality	Judging + Introvert + Sensing + Thinking
Career Values	Continuous Learning + Authority + Intellectual status + Achievement + Structured work environment + Stability + Pleasantness & Honesty
Career Interest	Conventional + Investigative
Learning Style	Kinesthetic Learning
Skills & Ablities	Numerical Ability[63%] +Logical Ability[60%] +Verbal Ability[50%] Clerical and Organizing Skills[60%] +Spatial & Visualization Ability[80%] +Leadership & Decision making skills[80%] Social & Co-operation Skills[80%] +Memorizing[100%] +
Top Clusters	Legal Services+Finance & Accounts+Government Services +Transportation+Information Technology
Favourite Career Path	Business Financial Management

Disclaimer

Disclaimer

This Career & Education Planning is prepared by UPTURN Counselling Center. This report is based on various psychometric assessments that we consider reliable. The plan is just an advice and no guarantee of the achievement of the same is undertaken. Students must make their own decision. While acting upon any information or analysis mentioned in this report, students and subscribers may please note that neither UPTURN Counselling Center nor any person connected with any associate companies of UPTURN Counselling Center accepts any liability arising from the use of information and advice provided in this plan. In case of any dispute or unsubscribe send mail unsubscribe@edumilestones.com